**AGENDA**

**Date**: March 22nd, 2021

**Time**: 16:00 Greece time

**Zoom link**: <https://oracle.zoom.us/webinar/register/WN_48faB7Q4T1qxmuWONVIYSA>

**Startups Innovate with Oracle Cloud**

*Grow with the Oracle for Startups Program*

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| **TIME** | **AGENDA ITEM** | **PRESENTER** |
| **Introduction** | | |
| **16.00 – 16.05** | **Title of the Presentation:** Fantastic Startups and where to find them  **Summary of the presentation:** During the past decade the Greek Startup Ecosystem has seen major success stories. Countless events, meetups, hackathons and  innovation challenges have served as points of collaboration between corporations, startups and academia, leveraging innovation. | Nasos Koskinas - Founder & CEO of POS4work Innovation Hub, @NasosCo  Event Moderator |
| **16.05 – 16.10** | **Title of the Presentation:** Turn ideas to viable businesses with Orange Grove  **Summary of the presentation:** Incubators speed up the growth and success of startup and early-stage companies. Get to know how Orange Grove supports new entrepreneurs build successful businesses through its innovative entrepreneurship programs and international networking opportunities. | Alexandra Sarma - General Manager of Orange Grove, @OrangeGroveGr |
| **16.10 – 16.15** | **Title of the Presentation:** What is the incubator Patras Science Park ?  **Summary of the presentation:** We explore the “Incubator” model for New Technology Based Firms & the vital role of the Patras Science Park  Technology Transfer activities (Innovation Hubs, CERN), as well as other innovation support activities (Patras Science Park Proof of Concept –funding tool, access to mentoring & training programs, exhibitions, EU & International programs, patent office). Last but not least, the importance of the incubator to the knowledge economy procedure. | Vassilios Anastassopoulos - President & CEO of Patras Science Park  @P\_Science\_Park |
| **16.15 – 16.20** | **Title of the Presentation:** How Oracle supports global startups  **Summary of the presentation**: A mapping between start up needs, constraints, business models & values with Oracle’s mission to support startups and the extensive capabilities of the cloud value proposition. | Konstantinos Politis - Cloud Technology Account Manager, Oracle Digital,  @KonstantinosP |
| **Oracle for Startups** | | |
| **16.20 – 16.40** | **Title of the Presentation:** Why Oracle for Startups ?  **Summary of the presentation:** Together we will explore how to enable and accelerate startup innovation while scaling your business with support from Oracle for Startups. The program is open to all startups and innovators—regardless of location or technology. Companies have access to credits, migration assistance, mentorship, and a 70% discount. | Sinem Kaya - Oracle’s Strategic Business Development Senior Manager for the Middle East, Africa & Central Eastern Europe/ Oracle  @Sinem\_Od |
| **16.40 – 17.00** | **Title of the Presentation:** Accelerate with Oracle Cloud: Free cloud is just the beginning  **Summary of the presentation:** In this interactive session we will discuss how Oracle can help you leverage your startup journey from a technical perspective. Start small, scale up quickly and focus on your development process using Oracle Cloud Infrastructure. | Georgios Manginas – Senior Solution Engineer, Oracle Digital  Theodore Kartsonakis – Technology Solutions Engineer, Oracle Digital |
| **17.00 – 17.20** | **Title of the Presentation:** Doxychain- A Startup Success Story  **Summary of the presentation:** Take inspiration from DoxyChain an Oracle for Startup community member. DoxyChain has everything that it takes for a startup to be successful- a passionate team and an innovative solution, that are now supported by expert Oracle mentorship and introductions to our global network of Enterprise customers. | Gabriel Dymowski -  CEO of [DoxyChain](https://doxychain.com/) |
| **17.20 – 17:30** | **Q&A** | |
| **IP & Digitalization** | | |
| **17.30 – 17.40** | **Title of the Presentation:** Digital Innovation and Startups  **Summary of the presentation:** As part of this session, EIT Digital will share its vision and experience in building the next generation of European digital ventures. The importance of ecosystems, talents and digitization as key enablers for venture growth and scaling will be highlighted and shared with the audience. | Federico Menna -  Head of Staff and Operations at EIT Digital |
| **17.40 – 17.50** | **Title of the Presentation:** Can a Startup in the ICT sector protect & exploit successfully its IP  **Summary of the presentation:** In this presentation we will discuss how start-ups in the ICT sector can protect their Intellectual Property (IP) and the role it plays in raising investment and creating partnerships. | Dr. Nikos Minas European Patent Attorney & IP strategist at Hanna Moore + Curley |
| **17.50 – 18.00** | **Q&A** | |